

NCINGA hiring Intern – Datacenter Pre-Sales – Apply Now

INTERNSHIPS

📅 September 8, 2025 • 31 Views • 1 min read

NCINGA invites enthusiastic and proactive graduates or undergraduates to join as a Datacenter Pre-Sales Intern. This internship offers practical exposure to enterprise datacenter solutions, involving assisting the pre-sales team with solution proposals, technical documentation, and sales support.

Key Responsibilities

- Assist in preparing technical proposals, Bill of Materials (BOMs), and solution documentation.
- Support gathering customer requirements and mapping to appropriate solutions.
- Participate in solution design discussions under senior engineers' guidance.
- Prepare and maintain presentations, diagrams, and network designs for customer meetings.
- Conduct basic product research and competitive analysis for solution positioning.
- Assist in preparing responses to RFPs/RFQs ensuring customer requirements compliance.
- Coordinate with internal teams and vendors to acquire technical and commercial information.

Qualifications

- B.Sc. Graduate or Undergraduate in Telecommunication, Computer Science, Cyber Security, or related disciplines.
- Basic understanding of Virtualisation, Storage, and cloud concepts; VMware knowledge is a plus.
- Eager to learn solution design, proposal development, and sales processes.
- Strong MS Office skills including Word, Excel, PowerPoint; familiarity with Visio or diagramming tools is advantageous.
- Good communication, presentation, and interpersonal skills.
- Detail-oriented, organized, and motivated to learn in a fast-paced environment.

Key Performance Indicators (KPIs)

- Gain expertise in at least two datacenter technology areas during the internship.
- Create solutions aligned with customer needs and industry best practices.
- Prepare accurate and comprehensive BOMs for proposed solutions.
- Deliver clear and professional presentations, diagrams, and technical documentation.
- Support customer requirement gathering and transform these into actionable designs.

At NCINGA, the internship provides an excellent platform to bridge technology and business by working closely with senior engineers on real sales opportunities in datacenter innovations.

Job Type: Internship/ Full Time

Job Location: Colombo, Sri Lanka

To apply, please send your CV to the email below.



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